

Editorial Calendar

ISSUE	EDITORIAL FOCUS	SPACE CLOSE	MATERIALS DUE
January/February	Sales & Marketing Alignment AI for B2B Sales Teams Top Sales Enablement Vendors in 2022 Leading Sales Consultants 2022	November 29, 2021	December 10, 2021
March/April	Sales Technology Revenue Management Sales Leadership Virtual Selling	January 28, 2022	March 14, 2022
May/June	Top Sales Training Companies 2022 Sales Rep Onboarding Motivation	March 28, 2022	April 14, 2022
July/August	Sales Compensation 50 Best Companies to Sell For Sales Enablement	May 26, 2022	June 15, 2022
September/October	Sales Operations 500 Largest Sales Forces in America 2022 Customer Retention	July 26, 2022	August 16, 2022
November/December	Top Virtual Sales Training Companies 2022 Pipeline Management Sales Strategy	September 27, 2022	October 13, 2022